#### Friends of



#### --- MEMORANDUM ---

**Date:** 9/17/24

To: David Benninger, President & FBCA Board

From: Roger Smith, CPA

**Subject:** Financial Reporting Recap (Board) – August 2024

#### **Operations\* Discussion**

August saw trailing income & expenses from Bourbon & Blooms (7/11), now showing net \$2,100 surplus (\$10,200 in vs. \$8,100 out), and Contributions were slightly elevated. Expenses ran below plan for the month.

**After 8 months, Operations\* has \$23,000 net surplus**, \$18,000 better than plan. Income is \$14,000 better than plan, with Contributions (\$14k better) offsetting shortfalls in several other income lines. Expenses are \$9,000 below plan driven by Personnel (\$9,100 below) and AOW (\$5,200 below).

**Funds available for General Operations are \$69,000**, while we have substantial restricted funds (AoW Education Fund \$75,000; Horticulture Fund \$4,600).

Balance Sheet as of 8/31/24 Income Statement thru 8/31/24		t	
Checking Accounts	\$ 12,205	Contributions	\$ 31,381
Investments	221,315	Dues	5,519
Fixed Assets (net)	2,537	Grants	0
	\$ 236,057	Program Revenues	5,405
		Fundraising Events	34,186
		Plant Sale	(45)
Payables & Credit Card	\$ 4,712	Other Income	442
		INCOME	\$ 76,888
Net Assets (Unrestricted)	71,342		
Net Assets (Restricted)	160,003	Personnel	\$ 41,002
	\$ 236,057	Professional Fees	4,126
		Program Costs	24,070
		Administrative Costs	6,256
		EXPENSES	\$ 75,454
		Ops* Net Income	\$ 1,434
		Investment Earnings (net)	\$ 15,010

<sup>\*</sup> FBCA "Operations" <u>excludes</u> revenue and expenses not pertaining to routine, on-going operational functions – primarily income on our investments.

#### Important note regarding the accompanying reports:

The attached reports are a brief summarization of financial activities. The Finance Committee members receive an extensive monthly reporting package reflecting multiple levels of details, summarization and comparison. Please call or email if you have any questions or would like additional information or perspective.

### Friends of Boone County Arboretum 25 FUNDS ALLOCATION

As of August 31, 2024

Printed: 09/17/24

Significant amounts of FBCA funds are restricted by the donor, either specifically or by virtue of the announced purpose for a particular event or drive. As a result, these funds cannot be used for general operating purposes. This report details those restrictions and, conversely, shows what funds ARE available for general use.

Net Assets		
Primary Checking	\$ 11,663	
Gaming Checking	\$ 542	Temporarily Reserved
Investments	\$ 221,315	
Fixed Assets (Net)	\$ 2,537	
Liabilities	\$ (4,712)	
	\$ 231,345	

Funds Allocation						Donor			
•		<u>Available</u>	<u>Nor</u>	n-Monetary	<u>F</u>	Restricted		<b>TOTAL</b>	Recurring Sources
Operating Funds	\$	68,805					\$	68,805	Grow For'd, Dogwood
<b>-</b> : 1.4 (41.6)			•				•	0.505	Dash, State of Trees
Fixed Assets (Net)			\$	2,537			\$	2,537	
AoW Education Fund					\$	74,923	\$	74,923	Spring Tea, B&B, PawPaw
Building Fund					\$	59,932	\$	59,932	
Endowment Fund					\$	7,919	\$	7,919	4% of Growing Forward
Horticulture Fund					\$	4,565	\$	4,565	
TREE Fund					\$	12,664	\$	12,664	
	\$	68,805	\$	2,537	\$	160,003	\$	231,345	-
	F	unds Available	\$	71,342				<u> </u>	=
	f	or Operations	N/	A (Unrestr)					

**Sequencing Note:** Program support will utilize restricted and designated funds first, then general funds if needed.

# 50 Income & Expenses vs Budget (Year-to-Date) January - August, 2024

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGE
Revenue			
4000 CONTRIBUTIONS			
4010 Contributions - Individuals	3,916	4,000	(84
4015 Contributions - Businesses	8,373	6,000	2,37
4020 Contributions - Organizations		500	(500
4040 Contributions - AoW Education	6,750	2,500	4,25
4045 Contributions - Tribute	3,175	1,250	1,92
4050 Growing Forward Campaigns			
4058 G/F 23-24 (Gen'l Fund)	7,493	3,000	4,49
4059 G/F 24-25 (Gen'l Fund)	1,674	0	1,67
Total 4050 Growing Forward Campaigns	9,167	3,000	6,16
Total 4000 CONTRIBUTIONS	31,381	17,250	14,13
4100 MEMBERSHIP DUES	5,519	4,600	91
4300 GRANTS		1,250	(1,250
5000 PROGRAM REVENUES			
5010 AOW Program Revenues	3,735	4,000	(265
5020 Program Event Revenue	1,670	1,500	17
Total 5000 PROGRAM REVENUES	5,405	5,500	(95
5500 FUNDRAISING EVENTS			
5510 Dogwood Dash Event			
5511 Dogwood Dash - Income	10,931	12,300	(1,369
5516 Dogwood Dash - Expense	(2,312)	(2,300)	(12
Total 5510 Dogwood Dash Event	8,619	10,000	(1,381
5520 Spring Tea			
5521 Spring Tea - Registration	10,825	10,000	82
5522 Spring Tea - Sponsor	2,650	4,500	(1,850
5523 Spring Tea - Auction	8,064	8,000	6
5524 Spring Tea - Gaming Proceeds	1,800	1,000	80
5526 Spring Tea - Expense	(1,683)	(1,500)	(183
Total 5520 Spring Tea	21,656	22,000	(344
5530 Bourbon & Blooms (AA)			
5531 B&B (AA) - Registration	4,570	0	4,57
5532 B&B (AA) - Sponsor	4,000		4,00
5534 B&B (AA) - Auction	1,591		1,59
5536 B&B (AA) - Expense	(8,102)	0	(8,102
Total 5530 Bourbon & Blooms (AA)	2,059	0	2,05
5590 Other Fundraising			
5591 Auctions	1,852	1,000	85
5595 Other Fundraising Income		1,000	(1,000
Total 5590 Other Fundraising	1,852	2,000	(148
Total 5500 FUNDRAISING EVENTS	34,186	34,000	18
5700 SALES REVENUE			

# 50 Income & Expenses vs Budget (Year-to-Date) January - August, 2024

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
5720 Plant Sale			
5722 Plant Sale Costs	(45)	0	(45
Total 5720 Plant Sale	(45)	0	(45
Total 5700 SALES REVENUE	(45)	0	(45
5900 OTHER INCOME	443		443
Total Revenue	\$76,888	\$62,600	\$14,288
GROSS PROFIT	\$76,888	\$62,600	\$14,28
Expenditures			
6000 PERSONNEL COSTS			
6110 Salary & Wage - Staff	36,018	43,547	(7,530
6150 Payroll Taxes (Employer)	3,543	3,366	177
6160 Workers Comp Insur	1,441	3,231	(1,790
Total 6000 PERSONNEL COSTS	41,002	50,144	(9,142
6500 PROFESSIONAL FEES			•
6510 Accounting Fees	3,220	2,500	72
6515 Payroll Service Fees	750	700	5
6590 Other Professional Fees	156	1,500	(1,344
Total 6500 PROFESSIONAL FEES	4,126	4,700	(574
7000 PROGRAM COSTS			
7010 Class & Program Costs	1,125		1,12
7020 Arboretum-On-Wheels			
7021 AOW Supplies	241	1,336	(1,095
7022 AoW Mileage		664	(664
7025 Truck & Trailer Costs	5,971	8,664	(2,693
7026 Truck & Trailer Insurance	4,242	5,000	(758
Total 7020 Arboretum-On-Wheels	10,454	15,664	(5,210
7050 Special Projects			
7055 TREE Fund Projects	2,293	1,500	799
7056 Horticulture Fund Projects	3,016	3,000	10
7058 Tribute Projects	1,650	1,250	40
Total 7050 Special Projects	6,959	5,750	1,20
7080 Marketing Costs (Pgm)	4,432	2,664	1,76
7085 Sponsorships	1,100	1,000	10
Total 7000 PROGRAM COSTS	24,070	25,078	(1,008
9100 ADMINISTRATIVE COSTS			
9110 Bank & Merchant Fees	2,019	1,336	68
9120 Conferences & Seminars	26		2
9130 Dues & Subscriptions	792	1,336	(544
9140 Insurance (Admin)	2,131	500	1,63
9150 Staff & Volunteer Support	176	136	4
9160 Supplies (Admin)	334	336	(2
9180 Web & Internet (Admin)	648	168	480

50 Income & Expenses vs Budget (Year-to-Date)

January - August, 2024

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
9190 Other Costs (Admin)	56	104	(48)
9199 Unassigned Purchases Pending	74		74
Total 9100 ADMINISTRATIVE COSTS	6,256	3,916	2,340
9200 DEVELOPMENT COSTS			
9250 Printing & Materials (Devel)		264	(264)
Total 9200 DEVELOPMENT COSTS		264	(264)
Total Expenditures	\$75,455	\$84,102	\$ (8,647)
NET OPERATING REVENUE	\$1,434	\$ (21,502)	\$22,936
Other Revenue			
10000 CAPITAL ACTIVITY			
10250 AOW Depeciation Expense	(550)	(280)	(270)
Total 10000 CAPITAL ACTIVITY	(550)	(280)	(270)
11000 PY RESTRICTED FUNDS			
11102 Highway Sign Payments	(2,834)	(2,800)	(34)
Total 11000 PY RESTRICTED FUNDS	(2,834)	(2,800)	(34)
12000 INVESTMENT PORTFOLIO			
12010 Investment Income	3,357	1,336	2,021
12020 Change in Portfolio MV	12,177		12,177
12025 Investment Fees	(524)		(524)
Total 12000 INVESTMENT PORTFOLIO	15,010	1,336	13,674
Total Other Revenue	\$11,626	\$ (1,744)	\$13,370
NET OTHER REVENUE	\$11,626	\$ (1,744)	\$13,370
NET REVENUE	\$13,060	\$ (23,246)	\$36,306

# 80r Income & Expenses by Class (Recap) January - August, 2024

	AOW EDUCATION FUND	ENDOWMENT FUND	HORTICULTURE FUND	TREE FUND	_GENERAL FUND	NOT SPECIFIED	TOTAL
Revenue							
4000 CONTRIBUTIONS	6,750	932		6,600	17,099		\$31,381
4100 MEMBERSHIP DUES					5,519		\$5,519
5000 PROGRAM REVENUES	4,335				1,070		\$5,405
5500 FUNDRAISING EVENTS							\$0
5510 Dogwood Dash Event					8,619		\$8,619
5520 Spring Tea					21,656		\$21,656
5530 Bourbon & Blooms (AA)	2,059						\$2,059
5590 Other Fundraising	1,482				370		\$1,852
Total 5500 FUNDRAISING EVENTS	3,541				30,645		\$34,186
5700 SALES REVENUE							\$0
5720 Plant Sale					(45)		\$ (45)
Total 5700 SALES REVENUE					(45)		\$ (45)
5900 OTHER INCOME					443		\$443
Total Revenue	\$14,626	\$932	\$0	\$6,600	\$54,730	\$0	\$76,888
GROSS PROFIT	\$14,626	\$932	\$0	\$6,600	\$54,730	\$0	\$76,888
Expenditures							
6000 PERSONNEL COSTS	5,620		18,978		16,403	0	\$41,002
6500 PROFESSIONAL FEES					4,126		\$4,126
7000 PROGRAM COSTS	10,454		3,016	2,293	8,307		\$24,070
9100 ADMINISTRATIVE COSTS					6,256		\$6,256
Total Expenditures	\$16,075	\$0	\$21,994	\$2,293	\$35,093	\$0	\$75,455
NET OPERATING REVENUE	\$ (1,449)	\$932	\$ (21,994)	\$4,307	\$19,637	\$0	\$1,434
Other Revenue							
10000 CAPITAL ACTIVITY							\$0
10250 AOW Depeciation Expense					(550)		\$ (550)
Total 10000 CAPITAL ACTIVITY					(550)		\$ (550)
11000 PY RESTRICTED FUNDS							\$0
11102 Highway Sign Payments					(2,834)		\$ (2,834)
Total 11000 PY RESTRICTED FUNDS					(2,834)		\$ (2,834)
12000 INVESTMENT PORTFOLIO							\$0
12010 Investment Income					3,357		\$3,357

# 80r Income & Expenses by Class (Recap) January - August, 2024

	AOW EDUCATION FUND	ENDOWMENT FUND	HORTICULTURE FUND	TREE FUND	_GENERAL FUND	NOT SPECIFIED	TOTAL
12020 Change in Portfolio MV					12,177		\$12,177
12025 Investment Fees					(524)		\$ (524)
Total 12000 INVESTMENT PORTFOLIO					15,010		\$15,010
Total Other Revenue	\$0	\$0	\$0	\$0	\$11,626	\$0	\$11,626
NET OTHER REVENUE	\$0	\$0	\$0	\$0	\$11,626	\$0	\$11,626
NET REVENUE	\$ (1,449)	\$932	\$ (21,994)	\$4,307	\$31,263	\$0	\$13,060